



# **Results Driven Accountability (RDA) What You Need to Know about the SSIP**

Joanne Cashman, Ed. D.

Director, The IDEA Partnership at NASDSE

# Importance of Relationships in Change

There will never be enough laws, policies, processes, documents, etc. to force change.

Change is best realized through the relationships we build with those people and groups that have a common interest toward solving a persistent problem or seizing an opportunity.

**Bill East, NASDSE, 2012**

# A 6-Year Plan, Activities by 3 Phases

| <b>Year 1 - FFY 2013</b><br><b>Delivered by April 1, 2015</b>   | <b>Year 2 - FFY 2014</b><br><b>Delivered by Feb 2016</b>  | <b>Years 3-6</b><br><b>FFY 2015-18</b><br><b>Feb 2017- Feb 2020</b>   |
|---|---|---|
| <p><b>Phase I</b></p> <p><b>Analysis of Data and Identification of Evidence-based Practices</b></p>   | <p><b>Phase II</b></p> <p><b>Implementation Plan</b></p>  | <p><b>Phase III</b></p> <p><b>Evaluation</b></p>  |
| <ul style="list-style-type: none"> <li>• Data Analysis;</li> <li>• Identification of the Focus for Improvement;</li> <li>• Infrastructure to Support Improvement and Build Capacity;</li> <li>• Theory of Action</li> </ul> | <ul style="list-style-type: none"> <li>• Infrastructure Development;</li> <li>• Support for EIS Program/LEA in Implementing Evidence-Based Practices;</li> <li>• Evaluation Plan</li> </ul> | <ul style="list-style-type: none"> <li>• Results of Ongoing Evaluation</li> <li>• Extent of Progress</li> <li>• Revisions to the SPP</li> </ul> |

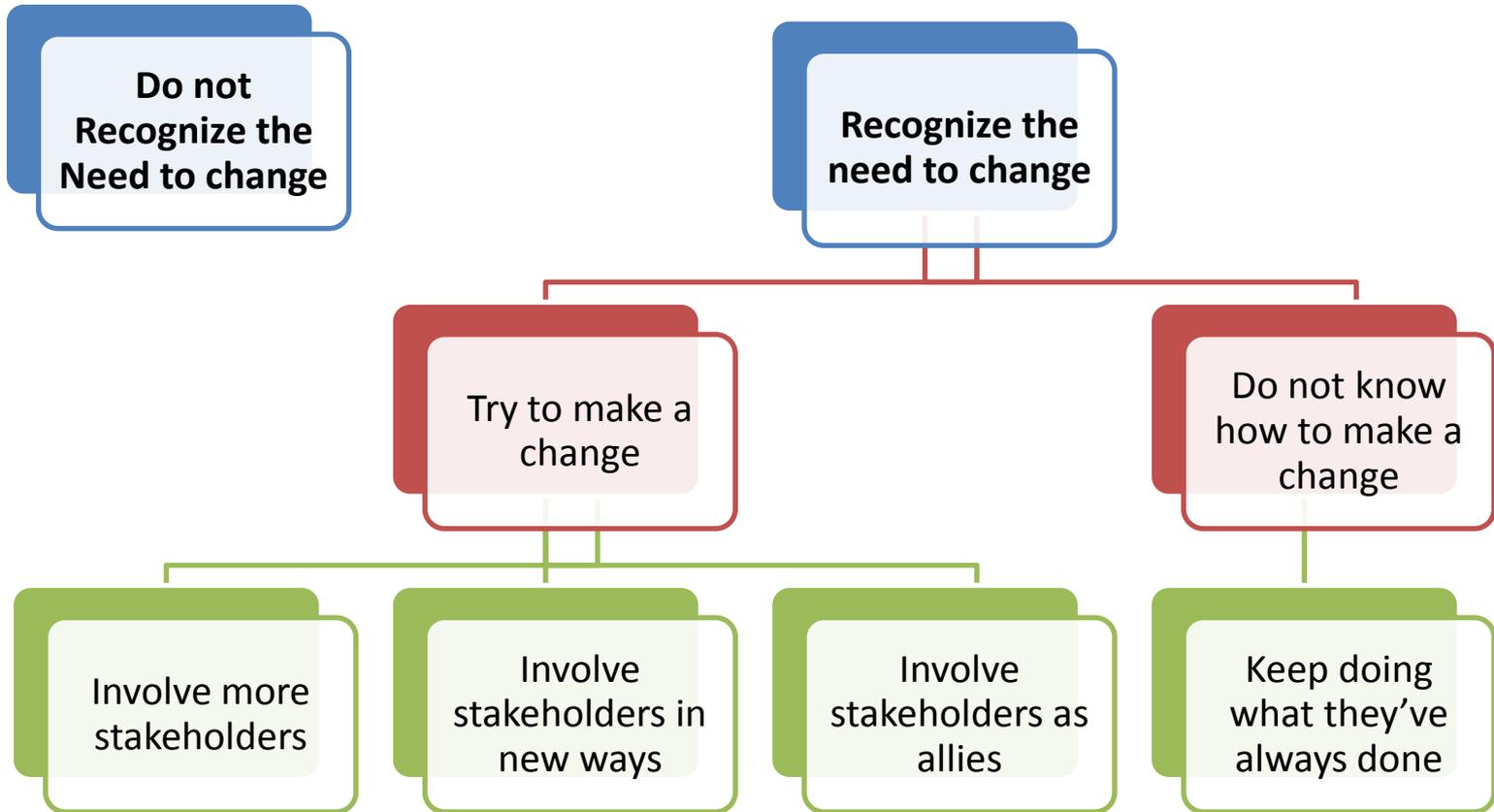
# Results Driven Accountability ( RDA) and the State Systemic Improvement Plan (SSIP)

- *RDA is the vision*
- *SSIP is the strategy*

# Engagement as Strategy

- We need a new way of working
- The SSIP is an opportunity to recognize the value of stakeholder engagement
- The SSIP is an opportunity to recognize a new role for state agencies – leading by convening
- We need to draw attention to the power of relationships and the strategy of convening as we work with states on the SSIP

# SSIP is an Opportunity to Engage Stakeholders as Allies for Change



# Persistent Challenges

- **Technical Challenge**

Requires information, knowledge or tools

- **Adaptive (*Relationship*) Challenges**

Requires understanding and a willingness to make behavior changes

Source: Heifetz and Linsky, *Leadership on the Line*, 2002

# The Leadership Challenge

- **Learning** that technical solutions are necessary but often not sufficient
- **Knowing** when a persistent problem needs a adaptive (relationship) solution
- **Building** adaptive (relationship) skills as a part of strategy

# Convening as a *'New Discipline'*

- Convening is
  - More than a meeting
  - More than facilitation
- Why convene?
  - A view from the SEA perspective
  - A view across states
  - A view from the stakeholder perspective

# Leading by Convening

## Habits of Interaction

Coalescing around  
Issues

Ensuring Relevant  
Participation

Doing the Work  
Together

## Elements of Interaction

Adaptive

Technical

Operational

## Depth of Interaction

Informing

Networking

Collaborating

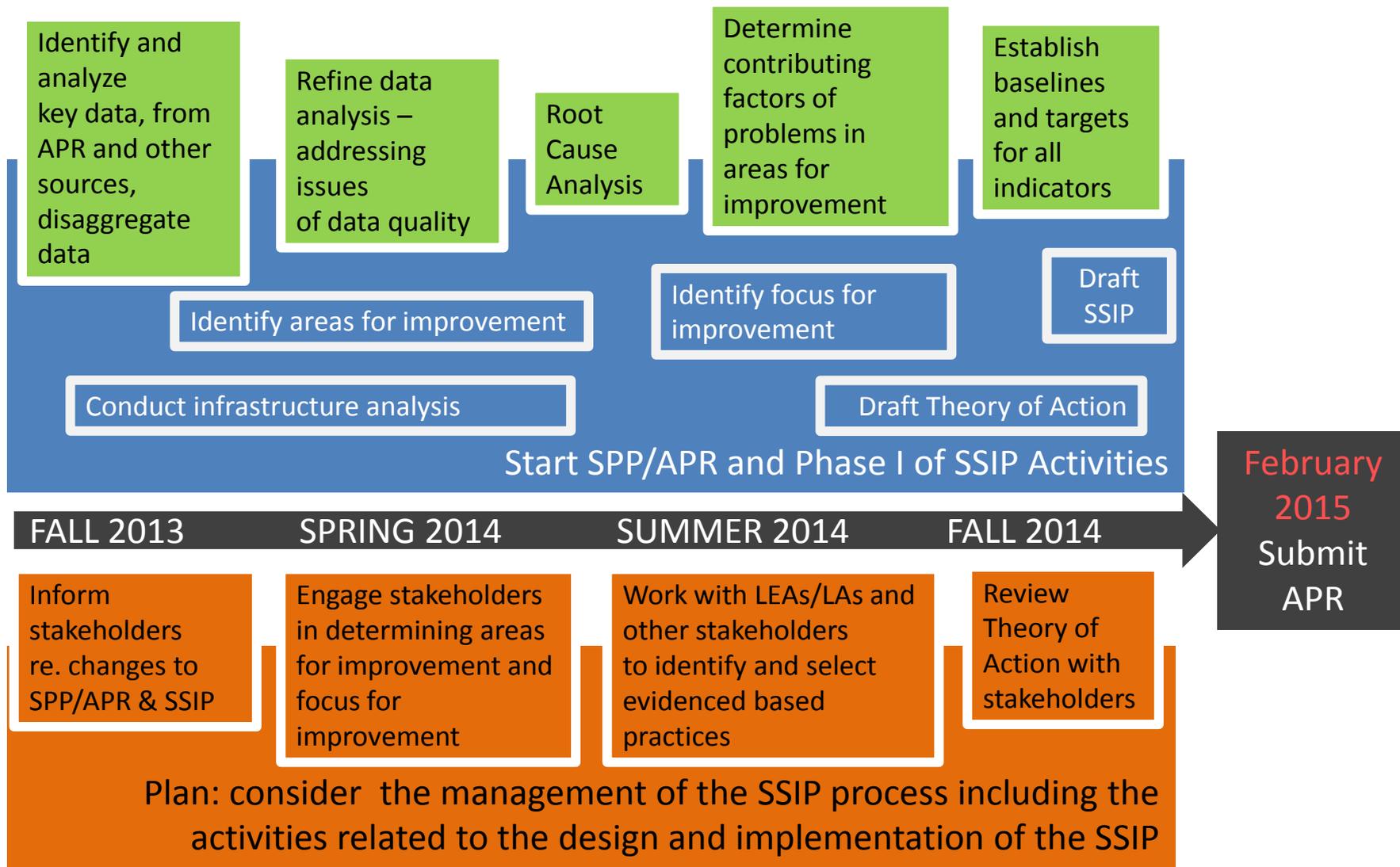
Transforming

# Leading by Convening: Engagement Mapped to the SSIP Requirements

- Data
  - Mutual agreement on interpretation of the data ; agreement on data sets that will track progress; shared commitment to action designed to create measurable change
- Infrastructure
  - Leverage both the SEA's TA / support infrastructure and the deep and durable networks already in place in professional organizations and family groups
- Support to LEAs to implement EBP
  - Leverage the power of trust and stakeholder connection in LEAs to advance the '*capacity with capability*'\* to implement evidence based practice
- Theory of Action
  - Leading by Convening;
  - Technical and Adaptive Approaches to Change
  - CoP for Strategic Advantage

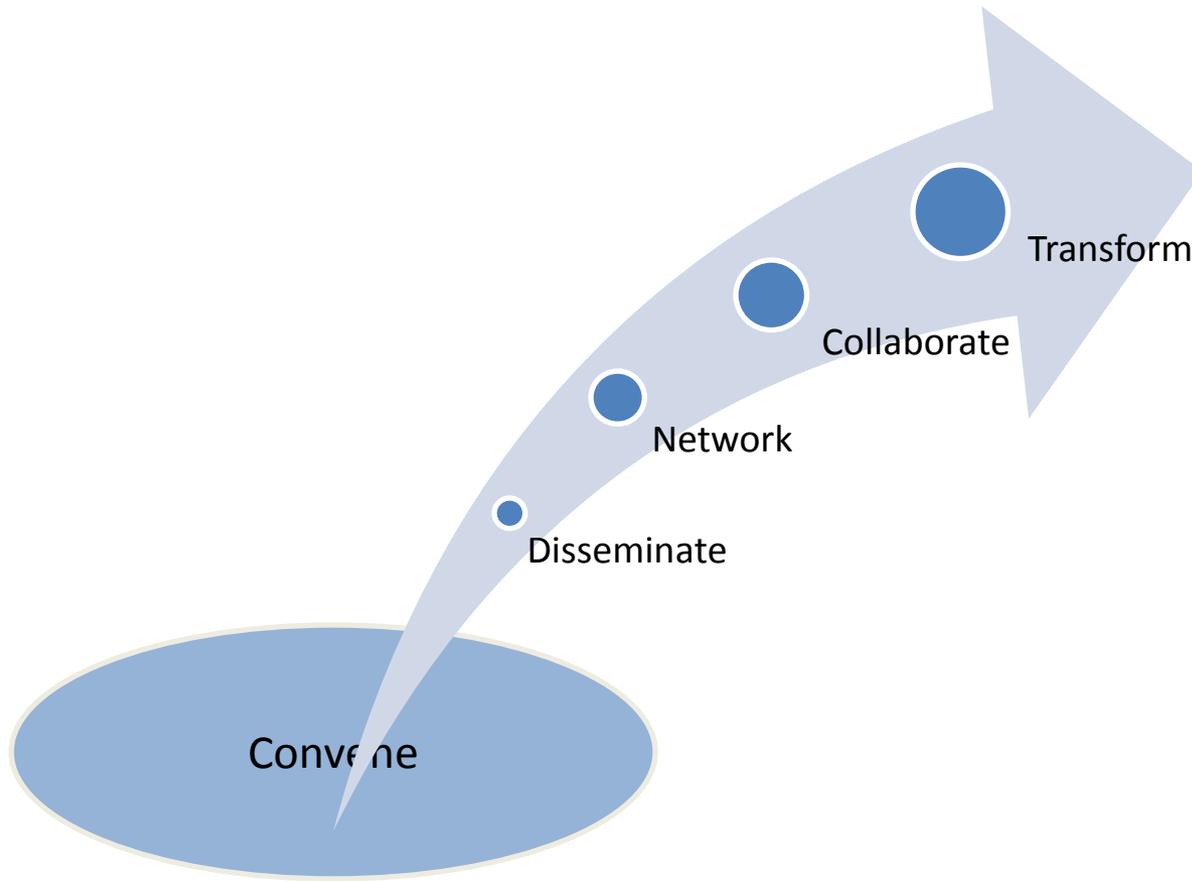
# Leading by Convening: *A Platform for Capability and Capacity Building*

- Deep and durable networks are **already in place** among stakeholders.
- These networks easily personalize messages for **understanding...not just adoption.**
- These networks can **mobilize stakeholders** to attend and act.
- Leaders must ask, *“Can you really lead on this issue without the stakeholders?”*
- Stakeholders must ask, *“Can you get your needs met in a sustainable way without the decisionmakers?”*
- *Engagement* is a transformational strategy and *leading by convening* is the new skill set.



- Data Related Activities
- SSIP Specific Activities
- State Processes

# Levels of Engagement



## Leading by Convening: *Toward a Theory of Action*

- There are both informational and attitudinal barriers to important practice changes
  - *Decision makers often lead change through technical strategies such as information, training and authority*
  - *Stakeholders impact the extent of change by exercising relationship strategies such as using their influence with other stakeholders (positively or negatively)*
  - *Practice change requires both technical information and human approaches.*
- Individuals at all levels are more open to influence from groups with which they voluntarily affiliate and feel valued.
- Leaders at many levels have the skill and the legitimacy to bring groups together around issues.
- Convening is a leadership skill that harnesses the power of both influence and authority.

# Leading by Convening: *Theory That Directs Action*

When the SEA brings **decision-makers** who are responsible for policies and programs into a **learning partnership** with **individuals who implement and are served by those programs**:

- strategies emerge
- gain acceptance, and
- are translated into action with enough broad support to make a practice change.

SEAs that learn this lesson have the beginning of a **culture shift** toward a more **responsive system** that can lead in a **complex change environment**